

"I help people make a difference in their own lives."

MARGARET MANN



Coach, JD, MSA, MCC

Overview and Professional Philosophy: I believe that every leader has the potential to grow, to enhance their strengths, and to develop their unique style of effective leadership. Through coaching and facilitation we strive together to discover strengths, interests, areas for development, and implementation of a pragmatic, coherent and impactful plan.

Recent Executive and Corporate Coaching Experience Highlights:

- On-going executive leadership coaching for a top Iberian utility, including clients at the Director and Senior Manager levels.
- Design and delivery of a two-day coach training program for senior managers of multi-national corporations, emphasizing coaching as a leadership tool.
- Currently serve as an exam assessor for the International Coach Federation, assessing coaches who are applying for their PCC and MCC credential

Executive/Management and Other Relevant Experience:

- Fifteen years working in leadership development for large multinational corporations with participants from Europe, Asia, and North and South America, and Africa. Includes in-country experience throughout Europe, US, Russia and Singapore.
- Fifteen years experience as a practicing attorney, specializing in commercial litigation, including three years of international experience with a pan-European law firm based in Brussels, and two years as in-house counsel for a healthcare company. Also served as managing partner for a law firm in the US.
- Extensive experience in a range of industries and sectors, including top firms in management consultancy, shipping and transport, pharmaceuticals, information technology, private equity, and accountancy.



Strategic Executive Coaching Alliance

- Four years of public-sector experience serving various directorates-general of the European Commission
- Able to offer facilitation and coaching in three languages: English, Portuguese and Spanish.

Education, Training, Certifications:

- BA, Philosophy - Florida State University, including two years study at the campus in Florence, Italy
- Masters of Science in Administration – Boston University, Brussels campus
- Juris Doctorate – Stetson University College of Law
- Master Certified Coach Credential from the International Coach Federation
- Certified Coach by Strategic Executive Coaching Alliance, and Certified Coach by Success Unlimited Network
- Certified—Meyers – Briggs Type Indicator (MBTI), Level I and Level II
- Certified—TILT 360 Leadership Assessments; PDI Profiler
- Certified—Conflict Dynamics Profile, Eckerd College

Personal:

Travel, reading, coaching mastery and mentoring.

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