

“I integrate my skills as facilitator, coach and mediator to help clients find purpose and happiness.”

JOANA DOMINGUES



Coach, facilitator, mediator, and consultant, MsC, MBA

Overview and Professional Philosophy: My previous 8 years experience in management consulting, lately as project manager, have also allowed me to develop a systems perspective on how organizations, teams and individuals grow, and to use them in a complementary way to support organizations move forward. I am Portuguese, based in Lisbon, and I have lived in Singapore and France, and worked for several months based in Poland and in South Africa. I have also designed and facilitated leadership development in countries like Brasil, Spain, Sweden, Holland and the UK.

Recent Executive and Corporate Coaching Experience Highlights:

- Executive coach for over 20 people, including leaders with responsibility for managing teams between 10 and 200 people
- I have led offsites for teams ranging from 10 to 120 people, including building a vision, defining goals and action plans, agreeing on team charters, giving feedback to each other and developing common skills and language through Personal Insight Workshops (including McKinsey & Company clients)
- Coordinator of the Leadership Skills Programme for Masters of Science and Undergraduate business students at Universidade Católica Portuguesa

Executive/Management and Other Relevant Experience:

- Management consultant with McKinsey&Company (2000-08): supported Portuguese and International corporations on matters that were priority for the CEOs/Boards of these companies. I started as a generalist consultant, working mostly on strategy, growth and business portfolio challenges. Later, as project manager in the Organization



Strategic Executive Coaching Alliance

and Leadership Practice, I became part of the global pool of Organization Experts, gaining experience in different projects. Some highlights:

- o I have worked as project manager in 2 major cultural transformation projects for international companies, for a 15.000 people energy company, and for a 7.000 people transportation company.
- o I have also designed and facilitated team offsite events for several international teams, of both senior and middle management levels;
- Able to offer facilitation, mediation, coaching and consulting in three languages: English, Spanish and Portuguese.

Education, Training, Certifications:

- ADR Group Accredited Mediator (2009)
- 'International Coach Federation' accredited training as Executive Coach (SECA) (2006-09), ICF certification in process
- Trained with David Cooperrider on applying Appreciative Inquiry to business challenges (2007)
- Group Insight Facilitator training through McKinsey & Company (2005-06)
- MBA with INSEAD (2003)
- Masters of Science in Management at Universidade Católica Portuguesa (2000), first in class

Personal:

I love hugging my daughter and husband, learning new ways of being and doing, reading under the sun, cooking and enjoying long meals with friends.

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